

EDUCATION

Duke University - B.S. Computer Science & B.S. Economics - GPA: 3.91/4.0

August 2021 – May 2025

- **Relevant Courses:** Algorithm Design & Analysis, Computational Genomics, NLP, Computer Architecture, Linear Algebra, Probability, Multivariable Calculus, Elements of ML, Databases, Econometrics & Data Science, Intermediate Macro/Micro

PROFESSIONAL EXPERIENCE

Bespinn Global US (Cloud MSP) - Intern to the CTO

May 2025 – Present

- Helping launch new services. Learning all about GTM.

Pingr - Co-Founder

February 2024 – Nov 2024

- Designed UI/UX for lightweight macOS native iMessage and SMS texting client to send wildcarded messages to many users
- Interviewed 25+ prospective design partners from small creative agencies to campaign organizing groups
- Pulled the plug due to inability to find sufficient market conviction.

ServiceNow - Business Strategy Specialist Intern

May 2024 – August 2024

- Assisted in 8 ongoing inorganic investments, including M&As, venture investments, and partnerships.
- Led research into SASE investment strategy and alignment with ServiceNow's security offering
- Developed landscapes for GenAI opportunities in the tech workflows sector and identified 5+ acquisition targets that aligned with product roadmap and inorganic strategy.

AppOmni (Series C, SaaS Cybersecurity) - Software Engineering and Product Intern

May 2023 – August 2023

- Worked on ingesting data from Snowflake and VeevaVault to AppOmni's core product and restructured ingestion to use SQL directly, reducing ingestion time by 10%
- Analyzed the customer journey and used ideal customer profiles to create a PRD to decrease the amount of time spent onboarding ServiceNow and Workday modules by 20%

Mobeus Industries Inc. (Series A, AR UI) - Product Management Intern

May 2022 – August 2022

- Developed roadmap and featuremap for market entry, resulting in acquisition of 50 enterprise customers within a month
- Researched competitors in the communications tech space to evaluate growth trajectory

Mindful Venture Capital - Intern

December 2021

- Implemented internal data system to reach out to potential partners for outreach; used daily by venture team
- Learned about back-office operations in VC; supported endeavor to reach and fundraise from 20+ potential limited partners

Stanford Behavior Design Lab - Researcher

March 2019 – February 2021

- Develop Aspiration Wizard, a program that finds and assesses participants' aspirations and creates manageable goals.
- Piloted study testing perceptions of humans vs algorithms for recommendations with 60 participants in A/B testing using auto-generated recommendations.
- Cleaned and analyzed data for research into the behavioral significance of emojis in changing habits

LEADERSHIP EXPERIENCE

HackDuke (Duke's Largest Student Run Hackathon) - Co-Director

September 2021 – October 2024

- Manage a team of 60+ designers, engineers, project managers across 6 teams; built relationships with 20+ sponsors, partners, and school administration; **raised \$40,000**
- Hosted two hackathons with over 500+ participants for events (Code for Good: 400 participants, Ideate: 150 participants)
- Sourced and managed relationships with 10+ guest speakers and workshop leaders, including IBM Cloud VP of Product, Oscar Health CTO, and the former SVP of Google Ads and Commerce

Duke Student Government - Senator of Services and Sustainability and Board of Elections

September 2021 – May 2024

- Organized student body elections for 6500+ voters
- Worked with university administration to add 30 additional outdoor spaces to the space reservation system
- Providing data-driven feedback for Counseling & Psychological Services from 100+ feedback points in student populations
- Created self-reporting data set that tracks when bus capacity fails to meet demand (200+ points of data)

OTHER ACTIVITIES

Melissa & Doug Entrepreneurs (Fall 2024 - May 2025): Selected as 1 of 10 entrepreneurship fellows at Duke University for launching a mobile message automation and analytics product. Currently rapidly testing and launching new features to 100+ users.

The Cube Entrepreneurial Society (Fall 2022 - May 2025): VP of Professional. Hosted community events, participated in technical workshops and demo days, and advised projects for a community of 60+ student founders.

iMessage Wrapped (Fall 2022 - Fall 2023): Developed and launched a macOS application that provides user metrics on their iMessage statistics and analyzes their vocabulary. Scraped chats DB, tokenized messages, set-up back-end, worked with a partner on UI/UX implementation. Won 1st Place out of 30+ projects at annual Duke The Cube Entrepreneurial Society Demo Day. Next.js, Electron.js, SQLite, Figma

Kenan Ethical Tech Case Competition (Spring 2022 - 2nd Place Winner): Developed and presented on solutions for a data privacy case with legal, ethical, and business ramifications